



YOGESHARADHYA B.C

GET IN TOUCH!

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PERSONAL DETAILS

- Current Location Kudur
- Date of Birth December 9, 1999
- Gender Male

SKILLS

- Hard Working
- Leadership Quality
- Team Handling
- Banking Sales
- Business Development
- Sales Executive Activities

LANGUAGES KNOWN

- English (Both)
- Kannada (Both)
- Telugu (Spoken)

CERTIFICATIONS

- Certificate in Business Skills (CBS)

RESUME SUMMARY

I am a hardworking and dynamic individual with a passion for sales and business development. With a Bachelor's degree in Arts & Humanities and a proficiency in English, Kannada and Telugu, I am equipped with effective communication skills. I am eager to utilize my leadership qualities and team handling abilities to contribute to the success of a banking sales team.

EDUCATION

Graduation

Course	B.A (Arts&Humanities)
College	Tumkur university
Score	7.0%

Class XII

Board Name	Karnataka
Medium	English
Year of Passing	2018
Percentage	46.5%

Class X

Board Name	CISCE(ICSE/ISC)
Medium	English
Year of Passing	2015
Percentage	63%

WORK EXPERIENCE

Bharti AXA Life Insurance, August 2022 - Present

- Relationship Manager:-Worked with Banca and Sales Executive departments to facilitate communication and deliver personalized solutions to customer's.
- I have worked as a sales executive departments to facilitate communication and deliver personalized solutions to customers.
- Communicated regularly with clients to understand needs, evaluate current product use and cross sell new products.
- Developed and cultivated lucrative relationship with both new and existing clients through effective communication and exemplary interpersonal skills.
- Achieved goals for sale of bank products and services and exceeded performance metrics for customer services.

AWARDS AND HONOR

- In SEP 2022 I have been Certified Business Relationship Manager and got promoted as a Relationship Manager.