


Mohammad Saif Ali Khan

 **Email:** saifreyaz@gmail.com

 **Contact No.:** +971547764754

 **LOCATION:** DUBAI, UAE

 **LinkedIn:** <https://www.linkedin.com/in/saif-ali-khan-5aa981b4>



Professional Summary:

Results-focused Sales Associate with **4+ years of retail experience** and hands-on exposure to store leadership responsibilities. Successfully completed **Pre-Store Manager Training** and **Advanced Management Skills (AMS) & Basic Management Skills (BMS)** programs, building strong capability in sales performance, floor operations, and customer experience. MBA in Marketing & International Business with a clear objective to progress into a **Store Supervisor / Assistant Store Manager** role within a fast-paced fashion retail environment.

Professional Experience:

Sales Associate

Apparel Group – UAE | 2023 – Present

- Consistently achieve assigned sales targets and support overall store **KPI** performance
- Successfully completed **Pre-Store Manager Training** as part of management development track
- Support floor supervision, staff guidance, and daily store operations
- Increase average basket value through effective product recommendations
- Maintain brand visual standards and ensure floor readiness
- Handle billing, cash, and returns with high accuracy
- Assist with stock receiving, replenishment, and shrinkage control

Assistant Store Manager

Haldiram Ethnic Food Pvt. Ltd. - INDIA

- Supported daily store operations and staff supervision
- Trained staff to improve selling skills and service standards
- Assisted in sales planning and performance monitoring
- Managed inventory, stock audits, and replenishment
- Successfully completed **Advanced Management Skills** and **Basic Management Skills** programs
- Ensured compliance with operational and visual standards

Internship:

Retail Operations Big Bazaar – India | During Internship

- Gained hands-on experience in retail operations including **customer service, inventory management, sales, and merchandising**
- Developed skills in **understanding customer needs, driving sales, and ensuring efficient store operations**
- Learned practical store management practices and team coordination

Education:

MBA – Marketing & International Business

Lloyd Business School | 2020 – 2022

Bachelor's Degree – Hotel Management

JP Group of Colleges

Skills:

- Fashion Retail Sales
- Customer Experience, Upselling & Cross-Selling
- Sales Performance & Conversion
- Visual Merchandising
- Inventory & POS Management
- Customer Service & Complaint Handling
- Store Operations Support.