

Marc-Olivier Desparts

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PROFILE

Executive manager with a strong background in enhancing organizational performance. I am passionate about challenges and enjoy breaking paradigms. Continuously striving for progress, I distinguish myself through my analytical skills, ability to solve complex problems, collaborative leadership, and commitment. With extensive operational experience gained early in my career, I position myself close to employees and am highly attentive to concrete challenges.

PROFESSIONAL EXPERIENCE

Cabico&Co

General Manager – December 2021 - January 2024

Responsibilities:

- › Oversee all activities at the Coaticook plant, including production, maintenance, procurement, logistics and transportation, planning, order processing, quality, continuous improvement, and customer service
- › Responsible for the development, operationalization, and implementation of the strategic plan
- › Accountable for the budget and P&L of the division
- › Directly supervise and mobilize 4 directors and 2 supervisors
- › Responsible for 280 plant and office employees

Results:

- › Increased production by 11%
- › Increased EBITDA by 56%
- › Decreased personnel turnover rate by 29%

Proaction International

Operations Director - 2017 - 2021

Responsibilities:

- › Responsible for the development and implementation of the strategies of organizational performance improvement projects with world-class clients
- › Responsible for achieving financial and organizational project results and client satisfaction
- › Manage and mobilize internal project teams at different hierarchical levels (from 2 to 11 people)
- › Coaching and training of client executive teams
- › Head of internal training
- › Build business development strategies for each account

Results:

- › Increased production rate by 230% for an aerospace industry client
- › Generated \$1.1 million in annual savings for a food industry client
- › Generated \$2.1 million in annual savings for an aerospace industry client

Usinage Maximum (Usi-Max)

General Manager - 2017

- › Supervision of 15 technical and office staff
- › Develop and monitor the various performance indicators at all levels of the organisation
- › Oversee the business development strategy
- › Develop a strategic growth plan

Formica Canada

Production and Continuous improvement Manager - 2015-

2017

- › Manage and mobilize a team of 7 management employees and 190 unionized employees
- › Manage the budget
- › Ensuring that performance improvement objectives are met
- › Support and manage continuous improvement projects
- › Plan the workforce in relation to the production plan
- › Ensure compliance with health and safety procedures and policies

Continuous improvement Manager - 2014 - 2015

- › Implementing an operational excellence program
- › Coaching managers at all levels and departments
- › Ensure that the management system is maintained and improved
- › Leader of continuous improvement projects

Production Supervisor - 2012 - 2014

- › Manage a team of 35 to 40 unionized people
- › Ensuring the smooth running of operations
- › Adapt planning where necessary
- › Ensuring compliance with health and safety rules

Distribution Supervisor - 2010 - 2012

- › Manage a team of 8 to 10 unionized people
- › Ensuring accuracy of orders
- › Inventory management by ERP software
- › Ensuring compliance with health and safety rules

EDUCATION

- **Université Laval** — Executive Master of Business Administration (EMBA) (2021)
- **HEC Montreal** — Certificate in business administration (2011)

CERTIFICATIONS

- Six Sigma Green Belt by le Mouvement Québécois de la Qualité
- LEAN MASTER by le Mouvement Québécois de la Qualité