

Arshad Khan

Mechanical Engineer

I am passionate about aviation GSE & EV and have great respect for quality and innovation. I have prior experience working in the Aviation Ground Handling Services with Menzies Aviation, followed by working in the GSE Production & Planning, Quality, aftersales & Customer Service with Blissfox by Panus Thailand. Currently, I am working as a Regional Sales Manager (Asia) at ElectroAir.



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WORK EXPERIENCE

Regional Sales Manager (Asia) ElectroAir

03/2023 - Present

Estonia

Achievements/Tasks

- As a regional sales manager, your role involves a variety of tasks related to driving sales and growing the business.
- Generating leads and engaging in B2B marketing, as well as providing customer and technical support.
- Strategic planning, virtual assistance, and budgeting, while also fostering leadership development and team building.

Production Planning Chief Panus Assembly Co. Ltd Thailand

01/2022 - Present

Head office-Chonburi, Thailand

Achievements/Tasks

- Creating Master Production Schedule (MPS) for Panus aviation division. Planning and coordinating of materials to support production.
- Provide planning and schedule for repair and maintenance to the aftersales department.
- Monitor production line WIP, frontline and back end coordination, to manage and adjust planning.

After Sales & Customer Service Coordinator Panus Assembly Co. Ltd Thailand

07/2019 - 01/2022

Head office- Chonburi, Thailand

Achievements/Tasks

- Assisting the Service Manager with customer inquiries, complaints, and keeping follow-ups.
- Planning and implementation of Preventive Maintenance, inventory, warranty claims, overseas spare parts Procurement
- Producing Preventive maintenance SOPs and check sheets for ground support equipment (GSE)

Technical GSE (RAMP & GSE Workshops) Royal Airport Services Pvt. Ltd

08/2018 - 07/2019

Head office -Islamabad, Pakistan

Tasks

- Planning of procurement needs and coordinating with Equipment OEMs and vendors.
- Planning and implementation of preventive maintenance, creating Preventive Maintenance SOPs, and check sheets.
- Conduct Inspections of all service stations independently and with the CEO.

EDUCATION

Bachelors of Mechanical Engineering National University of Science and Technology (NUST)

08/2013 - 10/2017

SKILLS

GSE Maintenance

Procurement

People Management

RAMP Operations

Problem Solving

Team Work

ISAGO

Repair and Maintenance

Lean Management

Training

Communication Skills

Service Orientation

ISO9001

Internal auditor

INFOR-ERP

SAP-ERP

MS Office

Sales

Marketing

B2B

PROJECTS

Planning PM and Implementation of Equipment Operational Cost Analysis

Planning PM check sheets and Implementation of Maintenance System

Implementation RAMP and GSE Maintenance SOP

SAP ERP Implementation (Procurement & Inventory)

Equipment Utility Analysis to reduce the rental cost by 17%

Product Development and Vehicle Integration (Ground Support Equipment)

INTERESTS

Aviation

Groundhandling

GSE

Aircrafts

Socializing

Traveling

Personal Development

Learning Online

Sports

Movies

YouTube